🗹 REALITY CHECK

Name: Click and type

Date: Click and type

Once you’ve completed this strategy, please submit your completed Reality Check as follows:

* + - Complete this document with your answers.
		- Save a copy of your completed *Reality Check* and email it as an attachment.

Client Service Model

1. How does the Client Service Model affect your client’s level of trust and ultimately their willingness to introduce you to others? Click and type
2. Based on the Client Service Model will your high value client receive the attention they deserve? Click and type
3. What will be used to automate the delivery of this service program? Click and type
4. Which of these service deliverables cannot be pre-programmed in the CRM? Click and type
5. Do you feel the Client Service Model helps you to allocate your time and energy in a meaningful way? Click and type