🗹 REALITY CHECK

Name: Click and type

Date: Click and type

Once you’ve completed this strategy, please submit your completed Reality Check as follows:

* + - Complete this document with your answers.
    - Save a copy of your completed *Reality Check* and email it as an attachment.

The 3rd Appointment

1. What is the purpose of the 3rd Appointment? Click and type
2. Why is it important to use an Agenda at this meeting? Click and type
3. Approximately how long is the 3rd Appointment? Click and type
4. Which types of new clients might not have a 3rd Appointment and why? Click and type
5. Why is it important that we review our Introduction Process again? Click and type
6. What is your favourite part of the PFO Binder concept? Click and type